

TOP 100 AGENTS 2013

# FINAL RANKING

- ★ New entry
- ⬇ Lower rank than in 2012
- ⬆ Higher rank than 2012
- ⊖ No change

TOP 50

RANK	CHANGE	AGENT	COMPANY	SUBURB/TOWN SERVICED	STATE	YRS AS AGENT	STAFF	NO. SOLD	\$ VOLUME
1	★	James Tostevin	Marshall White & Co	Stonnington	VIC	18	3	144	\$203,291,976
2	★	Marcus Chiminello	Marshall White & Co	Boroondara	VIC	12	1	95	\$181,993,725
3	⬆ 2	Wayne Vaughan	McGrath Estate Agents Epping	Epping, Eastwood, Denistone	NSW	22	3	101	\$115,404,245
4	★	Adrian Bo	McGrath Estate Agents Coogee	Coogee	NSW	20	3	101	\$113,386,500
5	⬆ 3	Adrian Abel	Abel McGrath Property Group	Floreat	WA	9	3	75	\$83,817,500
6	⬆ 10	John Paranchi	McGrath Estate Agents Hunters Hill	Gladesville, Tennyson Point, Putney	NSW	23	3	67	\$82,386,500
7	★	Richard Young	Caporn Young Estate Agents	Claremont, Cottesloe, Swanbourne	WA	24	1	63	\$82,585,500
8	★	David Choy	McGrath Estate Agents Castle Hill	Castle Hill	NSW	17	2	74	\$67,497,736
9	⬆ 1	Jason Boon	Richardson & Wrench Elizabeth Bay/Potts Point	Potts Point, Elizabeth Bay	NSW	17	2	54	\$142,565,500
10	⬆ 9	Peter Chauncy	McGrath Estate Agents Crows Nest	Naremburn	NSW	8	3	64	\$73,895,000
11	★	John McManus	McGrath Estate Agents Northbridge	Willoughby, Artarmon	NSW	6	3	61	\$78,769,796
12	⬆ 3	George Rafty	PRDnationwide Newcastle	Newcastle	NSW	20	2	106	\$66,505,500
13	⬆ 2	Karen Vogl	hockingstuart Ringwood	Ringwood, Heathmont, Warranwood, Croydon	VIC	11	2	145	\$79,447,428
14	★	James Redfern	Marshall White & Co	Armadale	VIC	15	2	54	\$79,822,038
15	★	Steve Lembidakis	Raine & Horne Bardwell Park	Bardwell Park	NSW	14	3	94	\$63,722,500
16	★	Kathleen Synnott	McGrath Estate Agents Hunters Hill	Ryde, East Ryde & North Ryde	NSW	20	5+	72	\$62,122,480
17	⬆ 10	Piers van Hamburg	McGrath Estate Agents Neutral Bay	Cremorne	NSW	15	2	70	\$62,936,500
18	★	Amy Kasler	LJ Hooker Thornleigh	Thornleigh, Westleigh, Pennant Hills, Normanhurst, Beecroft, Cheltenham, Epping, Cherrybrook	NSW	14	1	78	\$61,486,500
19	★	Nicholas Papadopoulos	Century 21 Southwest	Sydney's southwest suburbs	NSW	9	1	129	\$69,756,150
20	★	Richard Keeley	Luton Properties	Canberra	ACT	9	1	81	\$59,196,500
21	⬆ 2	Tim Cullen	McGrath Estate Agents Manly	Northern beaches, Sydney	NSW	15	2	71	\$58,434,930
22	★	Mark Merenda	Bellmerenda Real Estate	Northbridge	WA	11	0	149	\$69,985,500
23	⬆ 2	Aris Dendrinios	Richardson & Wrench Marrickville	Marrickville	NSW	16	2	85	\$56,685,100
24	⬆ 22	Edward Hobbs	Biggin & Scott (Richmond) Pty Ltd	Richmond	VIC	7	2	95	\$57,290,100
25	⬆ 4	Mark Somboli	Professionals Montgomery	St George	NSW	20	1	92	\$55,980,550
26	⬆ 4	Warwick Williams	Warwick Williams Real Estate	Drummoyne	NSW	36	1	55	\$59,749,000
27	★	Tracey Dixon	McGrath Estate Agents Hunters Hill	Hunters Hill	NSW	15	3	41	\$80,179,860
28	★	Mark Meyer	LJ Levi Real Estate	Rose Bay	NSW	20	3	47	\$64,032,000
29	⬆ 10	Rick Hockey	First National Hedland	Port Hedland	WA	4	1	57	\$57,932,818
30	★	William Chen	Jellis Craig Balwyn	Balwyn	VIC	7	5+	45	\$65,675,000
31	★	Matthew Bourn	mcconnellbourn estate agents	Lindfield	NSW	18	1	39	\$77,540,000
32	★	Matthew Carpenter	Starr Partners Merrylands/Pemulwuy	Greystanes, Merrylands, Pemulwuy	NSW	10	1	130	\$60,467,605
33	⬆ 18	Mark Kentwell	PRDnationwide Newcastle & Lake Macquarie	Newcastle, Lake Macquarie	NSW	8	1	102	\$55,451,000
34	⬆ 6	Genevieve Cox	Elders Palmerston/Darwin	Palmerston	NT	15	1	104	\$55,189,000
35	⬆ 16	Dane Queenan	PRDnationwide Port Stephens	Fingal Bay, Shoal Bay, Nelson Bay, Corlette	NSW	5	5+	102	\$53,721,700
36	⬆ 16	James Curtain	Place Estate Agents Bulimba	Camp Hill, Chelmer, Hawthorne, Seven Hills, Norman Park, Coorparoo	QLD	7	1	57	\$52,577,000
37	★	Alexandra Stamatidou-Buda	McGrath Estate Agents Leichhardt	Inner west Sydney	NSW	10	3	55	\$52,315,500
38	⬆ 26	Kieran Bresnahan	McGrath Estate Agents St George	Oatley and surrounds	NSW	12	2	50	\$55,861,426
39	★	Matthew Anstee	Raine & Horne Bowral	Bowral	NSW	5	1	82	\$48,959,500
40	★	Ben Chick	Harcourts Mackay	Mackay Region	QLD	3.5	4	91	\$50,850,000
41	★	Andrew Drane	Harcourts Hills Living	Baulkham Hills	NSW	10	1	79	\$47,941,472
42	⬆ 6	Brendon Habak	Realestate 88	East Perth, Perth	WA	4	0	65	\$47,936,500
43	★	Dahlia Rechichi	LJ Hooker Thornlie	Southern Perth	WA	31.2	0	143	\$58,847,500
44	★	David Howe	McGrath Estate Agents Northbridge	Northbridge	NSW	15	2	48	\$54,795,363
45	⬆ 13	Elsie Corby	Ray White Rockingham	Baldvis, Rockingham	WA	13	2	121	\$54,070,000
46	★	Steve Lambley	Cunninghams Property	Balgowlah	NSW	6	1	44	\$55,905,000
47	⬆ 6	Jay Standley	Barr & Standley Real Estate	Bunbury and surrounding areas	WA	10	3	172	\$63,520,125
48	★	Darryl Francis	LJ Hooker Leeming	Leeming and surrounding areas	WA	11	1	75	\$45,952,500

BOTTOM 50

RANK	CHANGE	AGENT	COMPANY	SUBURB/TOWN SERVICED	STATE	YRS AS AGENT	STAFF	NO. SOLD	\$ VOLUME
49	★	Barry Goldman	Raine & Horne Double Bay/Bondi Beach	Eastern suburbs	NSW	17	5+	30	\$63,837,850
50	★	Adam Crawley	Ray White Sylvania/Jannali	Sylvania, Jannali	NSW	11	2	63	\$47,233,500
51	⬆ 33	Robert Peaker	Peter Blackshaw Tuggeranong	Tuggeranong region (Canberra)	ACT	12	2	90	\$48,148,300
52	★	Julie Watts	Elders Gladstone	Gladstone	QLD	8	1	132	\$55,739,960
53	★	Nickolas Dilles	Century 21 Southwest	Fairfield	NSW	40	1	62	\$47,321,550
54	★	Andrew Ligdopoulos	LJ Hooker Project Marketing - ACT	Canberra inner city, Gungahlin, Molonglo	ACT	7	0	155	\$58,058,850
55	⬆ 16	Stephanie Hearne	Century 21 Cordeau Marshall	Lindfield	NSW	7	0	34	\$57,733,000
56	★	Cindy Kennedy	McGrath Estate Agents Balmain	Rozelle, Balmain, Lilyfield, Birchgrove	NSW	9	2	42	\$52,706,600
57	★	Mike Flook	Robinson Property	Merewether, Hamilton, Newcastle	NSW	22	1	65	\$44,667,450
58	⬆ 36	Steven Kourdis	mcconnellbourn estate agents	Lindfield	NSW	7	1	39	\$51,049,000
59	⬆ 12	Glynis Austin	Glynis Austin Properties Ray White	Inner City Brisbane	QLD	10	3	50	\$47,401,500
60	★	Sarah Kinsey	Ray White Uxcel	Morley	WA	9	1	99	\$46,100,999
61	⬆ 20	Todd Owsnett	Chambers Fleming Professionals Padstow	Padstow, Revesby, Panania, Picnic Point, Milperra	NSW	9	0	72	\$43,866,500
62	★	Ben Horwood	LJ Hooker Concord	Concord	NSW	8	1	52	\$46,939,750
63	⬆ 13	Matthew Scafidi	Noel Jones Blackburn	Blackburn	VIC	4	1	67	\$43,631,152
64	⬆ 23	Anna Chow	Richardson & Wrench Gordon/Pymble	Sydney North Shore	NSW	17	0	40	\$48,307,800
65	★	Jeremy Rosens	Gary Peer & Associates	St Kilda, Caulfield	VIC	13	1	63	\$43,187,700
66	★	Gary Jones	Creer Property	Newcastle, Lake Macquarie	NSW	9	1	92	\$44,258,800
67	⬆ 9	Matt Morley	Doyle Spillane Real Estate	Collaroy	NSW	26	1	52	\$45,470,574
68	⬆ 19	Jenny Andrews	Jenny Andrews Real Estate	North Lakes	QLD	6	2	98	\$44,934,000
69	★	Rosemary Auricchio	LJ Hooker West Lakes	Seaton, West Lakes, West Lakes Shore, Roayl Park, Hendon, Albert Park	SA	11.6	0	104	\$45,146,750
70	⬆ 44	Ben Robinson	Robinson Property	Merewether, Newcastle	NSW	23	1	62	\$42,990,000
71	⬆ 58	Adam Joske	Gary Peer & Associates	Caulfield North, Caulfield, Caulfield South, St Kilda East, Elsternwick	VIC	18	2	51	\$44,737,000
72	★	Andrew Hayne	Marshall White & Co	Stonnington	VIC	16	3	30	\$50,784,000
73	★	Kingsley Looker	Cunninghams Property	Balgowlah	NSW	9.5	1	35	\$46,851,000
74	⬆ 10	Nick Separovich	Shead Property	Chatswood	NSW	12	0	38	\$45,335,058
75	★	Robert Matheson	LJ Hooker Tuggeranong	Tuggeranong	ACT	9	2	86	\$41,183,350
76	★	James Crow	Morton and Morton	Pymont	NSW	3	1	32	\$44,759,000
77	★	John Stack	Barry Plant Blackburn	Blackburn	VIC	5	1	62	\$39,907,488
78	⬆ 12	Josh Brockhurst	Century 21 Team Brockhurst	Thornlie	WA	11	2	91	\$41,264,000
79	★	Lucas Sheppard	The Property Shop	Mudgee	NSW	4	1	118	\$44,252,975
80	★	Ettiene West	Morton and Morton	Sydney CBD	NSW	19	1	36	\$44,361,000
81	★	Sam Guo	Ray White Broadbeach	Surfers Paradise, Bundall, Benowa	QLD	7	1	38	\$44,153,000
82	★	Peter Moulden	Hoskins Real Estate Donvale	Donvale, Park Orchards	VIC	9	2	49	\$41,421,543
83	⬆ 8	Damien Said	Century 21 On Duporth	Maroochydore	QLD	17	1	91	\$40,945,830
84	★	Joel Hollings	Century 21 Seven Hills	Seven Hills, Lalor Park	NSW	12	1	72	\$39,257,500
85	★	Grant Lynch	Allens Real Estate	Blackburn	VIC	8	2	68	\$39,538,050
86	⬆ 55	Chris Karantzias	Woodards Oakleigh	Oakleigh	VIC	27	1	65.5	\$39,450,644
87	★	James Snodgrass	Forsyth Real Estate	Willoughby	NSW	25	1	46	\$40,999,000
88	★	Rodney Spink	Ray White Sylvania/Jannali	Sylvania, Jannali	NSW	14	2	62	\$39,333,800
89	⬆ 30	Jennifer Khoury	Ray White Bankstown	Bankstown, Yagoona, Condell Park, Georges Hall	NSW	3	1	77	\$38,316,900
90	★	Peter Batrouney	Jellis Craig Hawthorn	City of Boroondara, Stonnington, Whitehorse, Yarra	VIC	43	2	38	\$41,583,000
91	⬆ 49	Steven Fan	Ray White Parramatta	Parramatta	NSW	15	1	88	\$39,575,388
92	⬆ 11	Mike Dobbin	Magain Real Estate	Woodcroft	SA	15	1	111	\$41,070,010
93	★	Matt O'Shea	Ray White Oatley	Oatley, Mortdale, Penshurst	NSW	1	0	45	\$40,719,000
94	★	Solomon Soner	LJ Hooker Alexandra Hills	Redlands	QLD	5.6	1	73	\$36,903,088
95	⬆ 15	Hayden Crawford	Crawford Realty	Port and South Hedland	WA	2.4	1	46	\$39,397,000
96	⬆ 0	Andrew Sorensen	Raine & Horne Charmhaven	Blue Haven	NSW	10	2	133	\$40,890,150
97	★	Robert Pignataro	Strathfield Partners Real Estate	Strathfield	NSW	17	1	28	\$39,780,000
98	⬆ 29	Chris Khoudair	Laing + Simmons Pennant Hills	Pennant Hills	NSW	13	2	55	\$36,536,300
99	★	Mark Rumsey	David Deane Real Estate Pty Ltd	Strathpine	QLD	11	0	118	\$39,718,970
100	★	Jamie Giokaris	LJ Hooker Lithgow	Lithgow, Wallerawang, Portland, surrounding rural areas	NSW	20	0	177	\$39,796,900